

About ETRION Corporation

The renewable energy sector is an exciting and rapidly growing business, providing excellent career opportunities and the unique satisfaction of having a positive impact on the environment.

ETRION Corporation is an independent power producer focused on developing, financing, building, owning and operating global electrical power plants based on renewable sources of energy, including solar photovoltaic, solar thermal and wind. ETRION is a publicly traded company on the Toronto Stock Exchange (ticker symbol ETX).

Supported by The Lundin Group – one of Europe’s leading natural resource companies – ETRION acquires, develops and operates “green” power generation projects. Our customers and energy partners include developers, technology suppliers, governments, utilities, and industrial/commercial end users.

In every aspect of our operations, ETRION is committed to the highest level of corporate ethics and values, empowering our workforce and building trusted, long lasting relationships with suppliers, customers and stakeholders.

Job title:

- Project Finance Director

Based in:

- Geneva, Switzerland

Starting date:

- Immediately

Position Description:

The Project Finance Director will report to the CEO and CFO of ETRION and will be in charge of all activities related to securing project finance for ETRION’s renewable investments. ETRION uses typical 80/20 debt/equity project finance in countries that have attractive feed-in-tariffs for renewable electricity generation. The Project Finance Director will be responsible for structuring financing for ETRION’s special purpose vehicles, analyzing project economics and negotiating the relevant debt agreements with lenders. The ideal candidate must be technically proficient in project finance and able to source, model and deliver debt financing for renewable power projects.

Essential requirements include the following:

- Extensive experience evaluating and arranging financing for renewable energy and other infrastructure projects.
- An understanding of the current regulatory and market environment and the main renewable energy technologies, especially solar power and wind.
- An ability to structure deals, plan work streams and supervise a financial analyst to build the relevant financial models and carry out financial analyses, including the appropriate sensitivities.
- Experience originating, structuring and executing project finance transactions specifically in the renewable energy sector in Europe for solar PV, Solar Thermal and wind infrastructure projects

(with a focus on solar PV in southern Europe).

- A deep understanding of the financial due diligence process for non recourse type project finance deals.
- A proven track record negotiating facility agreements, interfacing with internal clients (development team), bank advisors and other stakeholders.
- Experience negotiating and developing term-sheets, financing documents and other project documentation from heads of terms to financial close.
- A detailed understanding of structured debt and equity financing for renewable energy projects using special purpose vehicles and preferred equity.
- Excellent leadership and team-working skills; experience leading a small team (1-2 people) of project finance professionals and working with the project developers and engineers.
- Ideally with experience working on both the financial sponsor side and the lending side.
- Excellent analytical skills and intellectual curiosity – an ability to analyze transactions and to identify the most appropriate funding solution.
- Strong financial sector contacts, good marketing and interpersonal skills.
- Fluency in relevant languages, e.g., Italian, French, Spanish, etc.
- Ability to travel frequently (roughly 30-40% of time spent travelling).

Supervisory Responsibilities:

- May oversee internal and external resources to effectively manage the ongoing financing of several projects.

ETRION offers an attractive compensation package that consists of a competitive salary and stock options. The company offers an array of employee benefits.

Contact: Pamela Chouamier, info@etrion.ch, tel : +41 22 715 2090